

City of Torrance
Community Services Department
CULTURAL SERVICES DIVISION

Contract Class Proposal

(As of 5-2022)

We utilize the City's formal bid process to post an RFP (Request for Proposal) for contract services opportunities that are over \$40,000 per year and the informal process RFQ (Request for Quote) for contract services opportunities that are under \$40,000 per year. If we receive a proposal that meets our needs, we will post a notice for an RFP or RFQ to allow all interested vendors an opportunity to apply.

The City of Torrance Purchasing Division maintains a database of prospective vendors. You can find more information about adding your name to the database by visiting their web page at <https://www.torranceca.gov/government/finance/purchasing-division/vendor-bid-list>

To view Bids and RFPs you can visit the City Clerk's web page at <https://www.torranceca.gov/government/city-clerk/request-for-proposals>

To view RFQs you can visit the Cultural Services Division's web page at <https://arts.torranceca.gov/classes/community-services-department-class-proposals>

Contract Classes:

The Cultural Services Division offers more than 1,500 classes with 18,000 enrollments annually at the Cultural Arts Center. Additionally, the division offers Sports related classes at local facilities throughout the city.

If you are interested in submitting a proposal to offer a contract class, you can check our web page to see if there is a request for an RFP or RFQ.

If there is no current request for an RFP or RFQ posted, you can send in a proposal. If we are interested in your proposal, we will post an RFP or RFQ to allow all interested vendors an opportunity to apply.

Guidelines for submitting a Contract Class proposal are as follows:

If there is a current RFP or RFQ prospective vendors must follow the directions listed in the request. If there is no current RFP or RFQ prospective vendors can submit a written, professional proposal to the City of Torrance Community Services Department Cultural Services Division on your business letterhead (if you have it) that provides a complete outline pertaining to your proposed class and consists of at least the following information:

- a. What type of class do you want to teach (the subject matter)?
- b. To whom do you want to teach (i.e. age group)?
- c. What is the optimal minimum and maximum numbers of participants for the class?
- d. "Why" do you want to teach the proposed class (i.e. what is/are the benefits to the participant in taking the class, and why should it be offered as a City of Torrance Community Services Department class)?

- e. The time of day/night you would like to teach and where you would like to hold the class (if you have an idea or especially if you have only a specific day/date/time you want to offer the class)?
- f. Where will you be holding the class?
- g. Is the proposed class a one day, or multiple days, or multiple week class?
- h. When (the dates in the time of year) do you want to hold the class?
- i. What is the price that you want to charge each participant? (* See information below on City & Contractor split of participant fees)
- j. Does the fee include all materials and supplies? If not, what are the additional costs? Can the supplies be purchased independently or do they have to be purchased from you?
- k. What are your qualifications to teach the proposed class?
- l. Provide 3 references (1 of which should be from a City or institution where you taught before if possible).
- m. Would you be the sole instructor or would there be other instructors (if there are, what are their qualifications and references)?
- n. Contractors must be willing to enter into an agreement with the City of Torrance whereby for each participant, a registration fee is included in the fee paid by each participant which is retained by the City, then of the remaining fee, the City of Torrance retains a percentage and the contractor a percentage.

Proposals can be emailed to JBell@TorranceCA.Gov or mailed to City of Torrance Community Services Department 3031 Torrance Blvd. Torrance, CA 90503.

The City/Contractor splits are typically 70% to the Contractor and 30% to the City if the class is held at the contractor's site and 60% to the Contractor and 40% to the City if the class is held at a City site. However, the percentage retained by the City must cover the *direct costs* expended by the City attributable to the class. The City/Contractor splits and/or the class minimums and maximums are all factors that determine the final results of a contract proposal.

CONTRACTOR REQUIREMENTS BEFORE ENTERING INTO A CONTRACT WITH THE CITY OF TORRANCE

A. Contractor must maintain at their sole expense for the duration of the contract the following insurance, which will be full coverage, not subject to self-insurance provisions:

1. Automobile Liability, including owned, non-owned and hired vehicles, with at least the following limits of liability:
 - a. Primary Bodily Injury with limits of at least \$500,000 per person, \$1,000,000 per occurrence; and
 - b. Primary Property Damage of at least \$250,000 per occurrence; or
 - c. Combined single limits of \$1,000,000 per occurrence.

d. Contractor can submit a request for a waiver of policy limits if the contractor does not utilize their vehicle to conduct City of Torrance contract class business. If approved, the contractor must submit a copy of their policy showing that it meets the minimum required by the State of California.

2. Commercial General Liability including coverage for premises, products and completed operations, independent contractors/vendors, personal injury and contractual obligations with combined single limits of coverage of at least \$1,000,000 per occurrence and \$2,000,000 aggregate for an RFQ or at least \$2,000,000 per occurrence and \$4,000,000 aggregate for an RFP.

3. Contractors that teach youth, if the General Liability does not cover or has an exclusion of sexual and physical abuse and/or molestation, a separate policy to cover this exposure will be required with \$1,000,000 per claim and \$2,000,000 aggregate.

4. Contractors that have employees, Workers' Compensation coverage as required by the Labor Code of the State of California and, if workers' compensation is required, employer's liability insurance with minimum limits of \$1,000,000 per occurrence or occupational illness. The Workers' Compensation policy shall be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.

5. The insurance provided by the contractor must be primary and non-contributory.

6. The CITY, the City Council and each member thereof, members of boards and commissions, every officer, agent, official, employee and volunteer must be named as additional insured under the automobile and general liability policies.

7. Each insurance policy required must contain a provision that no termination, cancellation or change of coverage can be made without notice to the City.

8. Contractor insurance must be endorsed with a waiver of subrogation in favor of the City for all work performed by the Contractor, its employees, agents and subcontractors.

9. Insurance required will be satisfactory only if issued by companies admitted to do business in California, rated, "A" or better in the most recent edition of Best's Key Rating Guide, and only if they are of a financial category Class VII or better.

B. Contractor must obtain a City of Torrance Business License and renew it annually as long as the contractor is offering classes with the City.

C. Contractor must complete at the contractor's sole expense fingerprinting and Department of Justice background check annually for all personnel and volunteers working with children. Fingerprinting must be completed at the City of Torrance Live Scan Vendor before commencing any service.